

Tel. (506) 2651 80 01 / 2651 9000 / Tel/fax: 2651 82 47 Cel. / 8841 89 43 - 8387 00 99

Ortega, february 22, 2011.

#### Dear:



Franck Poirot

franck@moncostarica.com www.moncostarica.com France: 05 35 54 06 08 Costa Rica: +506 8725 3215

Mon Voyage au Costa Rica...comme je le veux!

Et aussi...Maison d'hôtes à Saint-Martin www.oasiscreole.com

#### DearMr.Poirot:

Please, receive the most cordial salutation from your friends at **Eco Develoment Tempisque River Palo Verde S.A**. We are pleased to be among your providers for the destination to **Palo Verde Boat Tours** in Guanacaste, Costa Rica.

To proceed with your request, we are sending you our rates for the years **2010 / 2011**. Please know that we are very appreciative of your recent visit, and we hope that you had a positive experience with our services as well. Also we hope to see Julee next time.

River Boats on service Capacity (# of people per boat)

✓ Acutus II:
✓ Acutus III:
✓ Acutus IV:
✓ Acutus V:
✓ Acutus V:
✓ "Pantanera":
26 pax
15 pax
36 pax
✓ 06 pax

#### **Boat Operations**

✓ Minimum: 02 pax.

- ✓ Time: The tour in the river last from about 1.5 hours to 2 hours as maximum. It cruises along the Tempisque River, bordering Palo Verde National Park.
- ✓ Lunch details: After the tour, our guest will be served the best homemade lunch of the area. The food is cooked on wood fire for an enhanced autochthonous flavor. Its includes: rice, beans, chicken and meat, green salad, plantain chips, vegetables, "homemade tortillas", natural juice and a dessert.

Web site: <a href="www.paloverdeboattours.com">www.paloverdeboattours.com</a>
<a href="mailto:monosengergeng



Tel. (506) 2651 80 01 / 2651 9000 / Tel/fax: 2651 82 47 Cel. / 8841 89 43 - 8387 00 99

As an additional note some of the food ingredients are harvested in our own

organic farm.

| / | D | ۸٦ | rr e | α. |
|---|---|----|------|----|
| ✓ | к | A  | LHS  | ∕. |

| Regula | ar Tours: |  |
|--------|-----------|--|
|        |           |  |

The standard regular boat tour is usually shared with guest from other tourist agencies. This tour has a pre-established schedules for which is important to follow.

Schedule: We start at 9:00 a.m / 11:30 a.m / 1:00 pm / 2:00 pm (here in Ortega). (\*) During the months of March April and late February, should be scheduled according to tides.

| REGULAR TOURS <u>NETS RATES</u> PER PERSON |                      |                         |   | REGULAR TOURS <u>RACK RATES</u><br>PER PERSON. |                                      |   |
|--|----------------------|-------------------------|---|--|--------------------------------------|---|
| # Pax Adults                               | Solo<br>boat<br>Tour | Tour +<br>homemadeLunch | Tour + Lunch +<br>private<br>transport +<br>beverage. | Tour +<br>water +<br>guide.                    | Tour +<br>Lunch<br>water +<br>guide. | Tour + Lunch + private transport + + guide +beverage. |
| · 04- 09 adult                             | \$ 22                | \$30                    | \$ 75   |  |                                      |   |
| · 10-15 adult                              | \$20                 | \$26                    | \$60  | \$ 40,00                                       | \$ 50,00                             | \$ 85,00  |
| Comisiones p/p NO commission               |                      |                         | \$10  | \$10   | \$15                                 |   |

(\*)Transport includes: beverages + bilingual local guide (Esp/Ing).

CHILDREN: 03 – 05 YEARS: FREE (Maximum: 03 Extra: \$20.

06 - 10 YEARS: 50%.

Custom Tour / Private Tours:

Exclusive boat tour for your costumers. Include water and beverage.

#### **JUST BOAT SERVICES:**

1) Pantanera (06 pax): \$100 (maximo: 05 pax)
2) Acutus III (15 pax): \$250 (maximo 13 pax)
3) Acutus IV (15 pax): \$250 (maximo 13 pax)
5) Acutus II: (26pax): \$420 (maximo 24 pax)
4) Acutus V: (36 pax): \$600 (maximo 34 pax)

Web site: <a href="www.paloverdeboattours.com">www.paloverdeboattours.com</a>
<a href="mailto:mww.paloverdeboattours.com">Email: info@paloverdeboattours.com</a>



Tel. (506) 2651 80 01 / 2651 9000 / Tel/fax: 2651 82 47 Cel. / 8841 89 43 - 8387 00 99

#### **LUNCH PRICES:**

Adults: **\$10 p/p.** 

**CHILDREN:** 03 – 05 YEARS: FREE (Maximum:03 Extra: \$5 p/children.

06 - 10 YEARS: 50%.

**NOTE**: Rates are valid from the 15 of November, 2010 to the 11 of October 2011. However, such rates might change, in which case you will be notified so we can renegotiate new terms and conditions of credit.

- ✓ Important things:
- CPL's: Driver and guide.
- Cost of entrance to National Park: It's includes in your price. These are collected by MINAET (guvernment institution) help toward the national conservation effort.
- **Reservatios:** During the high tourist season, reservations need to be made with a minimum of 8 days of anticipation. Reservations can be made through e-mail, fax or phone.
- Payments: can be made through bank deposits or cash.
- Accounting information:

BANCO: BANCO NACIONAL DE COSTA RICA,

We like you to know that we are in the best disposition to negotiate any other arrangement about our equipment or special prices for larger groups of people that yield more happy customers.

Sincerely,

# Jetty Patricia Mendoza C. Reservaciones.

**Palo Verde boat tour** 

Tel: (506) 2651 80 01 / 2651 82 47

Web site: <a href="www.paloverdeboattours.com">www.paloverdeboattours.com</a>
<a href="mailto:mww.paloverdeboattours.com">Email: info@paloverdeboattours.com</a>



Tel. (506) 2651 80 01 / 2651 9000 / Tel/fax: 2651 82 47 Cel. / 8841 89 43 - 8387 00 99

Email:info@paloverdeboattours.com

Cc/ Arch. Contabilidad.

Web site: <a href="mailto:www.paloverdeboattours.com">www.paloverdeboattours.com</a>
<a href="mailto:E